

PET FOOD COMPANY

PRIVATE

LABEL



KORMOTECH

**TAILORED PET FOOD
SOLUTIONS FOR YOUR
PRIVATE LABEL**

**AMONG THE WORLD'S TOP
50 PET FOOD PRODUCERS**

**20 YEARS
OF EXCELLENCE**

**LOVED IN OVER 50
COUNTRIES**

**OWN BRANDS & PRIVATE
LABELS**

3 HIGH-TECH PLANTS

4TH COMING SOON

CEO & CHAIRMAN
OF SUPERVISORY BOARD
OF KORMOTECH

ROSTYSLAV VOVK

CHAIRWOMAN OF THE
SUPERVISORY BOARD
OF ENZYM

OLENA VOVK

OLENA'S HUSBAND

FILIP VISIC

ROSTYSLAV'S WIFE

YULIANA VOLK

HELLO!

**WE ARE
VOVK FAMILY**

WHO WE ARE VOVK FAMILY

KORMOTECH

**ONE OF THE FASTEST GROWING
BRANDS IN THE PET FOOD INDUSTRY**

ENZYM Group

**ONE OF THE MOST RESILIENT
FOOD BIOTECH BRANDS
IN EASTERN EUROPE**

VOVK FAMILY BUSINESS GREATER PURPOSE

USP

OF VOVK FAMILY BUSINESS

ENSURING HAPPINESS AND LONGEVITY OF CUSTOMERS WORLDWIDE, BY ENZYM AND KORMOTECH BECOMING THEIR LIFELONG PARTNERS IN DELIVERING HEALTHY NUTRITION (AND DISEASE PREVENTION), HEALTHY SOCIALIZATION WITH BELOVED PETS AND STRONG FRIENDSHIPS, LEADING TO FULFILLING AND LONG LIVES.

FAMILY VALUE

CONNECTION

EMPATHY

ECOSYSTEM

RESPONSIBILITY

CONSTANT EXPLORING

VISION

ENTER TOP-30 PET FOOD
MANUFACTURERS IN THE
WORLD

KORMOTECH

MISSION

EVERY DAY, WE CREATE
FOOD FOR CATS AND
DOGS IN PURSUIT OF
THEIR HAPPINESS AND
WELL-BEING. WE BELIEVE
THAT LOVE FOR PETS
MAKES THE WORLD A
BETTER PLACE



VALUES

**FREEDOM &
RESPONSIBILITY**

**FUN &
RESPECT**

**PERFECTION &
CURIOSITY**



GOAL

**TO INCREASE EXPORT FROM
30% TO 70% OF TURNOVER
TILL 2028**

**TO REACH €500 BLN
IN REVENUE**

**TO ENTER WORLDS TOP 30
PETFOOD COMPANIES DUE
TO PETFOODINDUSTRY.COM**

KEY POINTS

OVER 77 000 TONS OF PET FOOD PER YEAR

**49TH IN THE PETFOODINDUSTRY.COM
WORLD'S TOP-50**

152\$ MILLION TURNOVER ACHIEVED

**102 000 TONS MANUFACTURING
CAPACITY INCREASED**

**1450 PEOPLE
EMPLOYED
WORLDWIDE**

**650 PET FOOD
RATIONS MADE OF
2000 INGREDIENTS**

LITHUANIAN PLANT

MANUFACTURE IN THE EU

KORMOTECH'S FIRST EUROPEAN PLANT BEGAN OPERATIONS IN 2020 IN THE TOWN OF KEDAINIAI, LOCATED IN THE HEART OF LITHUANIA'S INDUSTRIAL REGION. THE CONSTRUCTION INVESTMENT AMOUNTED TO 15 MILLION EUROS.

POWERED BY ADVANCED ROBOTICS, THE FACILITY PRODUCES UP TO 20,000 TONS OF HIGH-QUALITY PET FOOD ANNUALLY.

WHERE QUALITY MEETS CARE

GLOBALLY RECOGNIZED

**RANKED AMONG THE
WORLD'S TOP 50 PET
FOOD PRODUCERS**

DIVERSE BRAND PORTFOLIO

**FIVE DISTINCT BRANDS
DISTRIBUTED IN NEARLY
50 COUNTRIES**

TOP EUROPEAN MANUFACTURER

**THREE HIGH-TECH
FACILITIES WITH A
COMBINED CAPACITY
OF 100,000+ TONS PER
YEAR**





MAKING A DIFFERENCE: IN COLLABORATION WITH GREATER GOOD CHARITIES, U-HEARTS FOUNDATION, AND SAVE PETS OF UKRAINE, THE COMPANY PROVIDES ESSENTIAL VETERINARY CARE AND NUTRITION TO PETS IN NEED, INCLUDING THOSE AFFECTED BY THE WAR IN UKRAINE.

EXPERTISE IN PET NUTRITION: WITH A DEDICATED IN-HOUSE TEAM OF NUTRITIONISTS AND R&D SPECIALISTS WORKING CLOSELY WITH VETERINARIANS, KORMOTECH DEVELOPS FORMULAS FOR BOTH CATS AND DOGS.

EXCELLENCE IN WET FOOD MANUFACTURING FOR POUCHES

Kormotech is developing world class expertise in wet food manufacturing in pouches with advanced production capabilities and future-ready expansion plans.

ALL WET FOOD PRODUCTS FOR PRIVATE LABEL CLIENTS IN THE U.S. ARE MANUFACTURED AT OUR ADVANCED **LITHUANIAN** FACILITY (PART OF EU)

OPENED IN 2020, THIS STATE-OF-THE-ART FACILITY IS SCHEDULED FOR A MAJOR EXPANSION IN 2025-2026, SUPPORTED BY A **€40 MILLION INVESTMENT**

CURRENTLY PRODUCING **22,000 TONS** OF WET FOOD ANNUALLY, THE SEMI-AUTOMATED FACILITY IS SET TO INCREASE CAPACITY TO **32,000 TONS** IN 2026 AND **62,000 TONS** IN 2027-2028



WHAT SETS OUR **PRIVATE LABEL** APART

**STRONG WET
PET FOOD
PRODUCTION
CAPACITY**

**COMPETITIVE
PRICING WITH
CONSISTENT
QUALITY**

**AGILE
PROCESSES
AND
CUSTOMER
-FOCUSED
SERVICE**

**REAL MEAT IN
EVERY RECIPE**

PREMIUM WET NUTRITION

Complete and balanced selection textures, crafted to meet the preferences of both cats and dogs.



SHAPED CUTS

Special capabilities: adding filets, veggies, fruits, berries

Recipes: standard, premium, super premium, and grain free

Meat content: up to 90%+

Shapes: cloud, oval, small oval, rectangle



VARIABLE ROUGH CUTS

Special capabilities: adding filets, veggies, fruits, berries

Recipes: premium, super premium

Meat content: Up to 90% (less meat means better piece quality)

Capability to produce vegan options (subject to trial testing)



MEATY STRIPS

Special capabilities: adding filets, veggies, fruits, berries

Recipes: premium, super premium

Meat content: up to 90%+
Required processing high-quality deboned animal ingredients.

Toppings: Classic gravy, vegetable or cheese cream soup, and creamy sauce



SLICED CUTS

Special capabilities: adding filets, veggies, fruits, berries

Recipes: premium, super premium

Meat content: up to 90%+
Required processing high-quality deboned animal ingredients.

Toppings: Classic gravy, vegetable or cheese cream soup, and creamy sauce

PROFESSIONAL EQUIPMENT

EQUIPMENT FOR THE
KORMOTECH PLANTS
HAS BEEN

MANUFACTURED BY
THE WORLD'S
LEADING COMPANIES



QUALITY CONTROL

WE CONTROL OUR PRODUCTS' QUALITY AND NUTRITIONAL PROPERTIES AT 60 POINTS THROUGHOUT THE MANUFACTURING PROCESS



KEY ADVANTAGES

MULTIPLE PACKAGING OPTIONS

Suitable for both individual sales and grouped sales units.

FLEXIBLE, PARTNER-FOCUSED APPROACH

Tailored solutions to match your business needs.

WET PET FOOD IN POUCH FORMAT

In-house production with a minimum order of 250,000 branded pouches.



TAILORED PRODUCT RANGE

WE DEVELOP A DIVERSE
SELECTION OF WET PET
FOOD — CUSTOMIZED
TO YOUR NEEDS

VARIOUS TEXTURES

SPECIAL FORMULAS

FOR DOGS & CATS

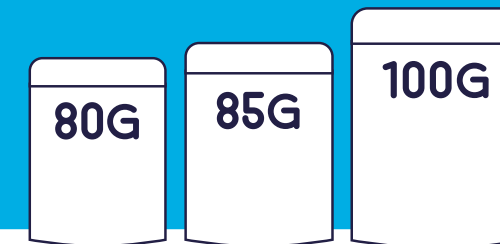
GRAIN-FREE OPTIONS

PACKAGING FORMATS

WE OFFER VARIOUS PACKAGING OPTIONS TO MEET YOUR
PRODUCT AND MARKET NEEDS:

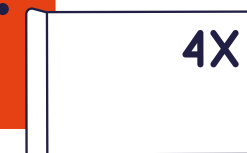
POUCH FORMATS:

80G.
85G.
100G.



FLOW PACKS:

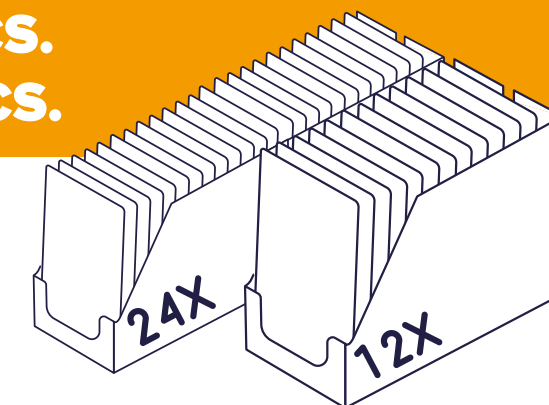
4 PCS.



SHOWBOX

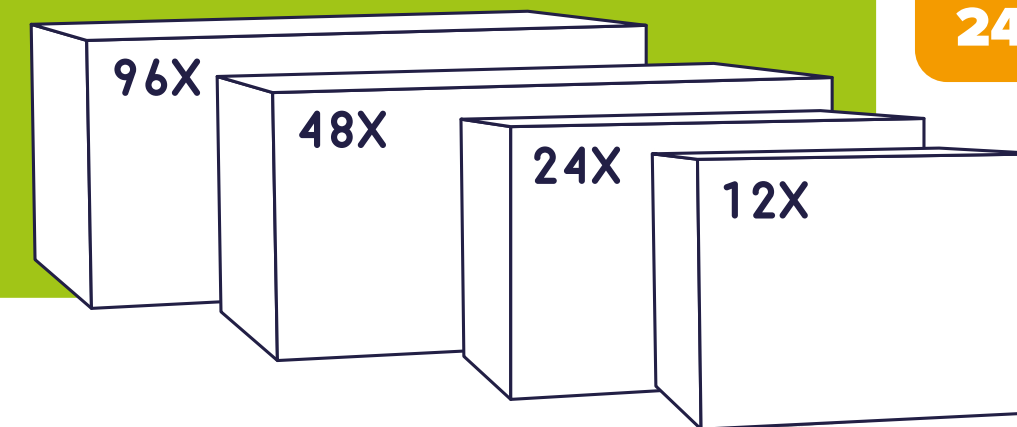
(WHOSE UPPER COVER,
CUT BY A SHREDDER, CAN BE REMOVED):

12 PCS.
24 PCS.



CARDBOARD BOXES FOR:

12 PCS.
24 PCS.
48 PCS.
96 PCS.



LOGISTICS

**BASED ON OUR PREVIOUS
EXPERIENCE, IT TAKES**

6 MONTHS

**FROM ORDER APPROVAL TO
PRODUCT RELEASE**



CREDENTIALS

**WE HAVE SUCCESSFULLY COLLABORATED WITH
AND/OR PASSED AUDITS WITH RENOWNED
EUROPEAN SUPERMARKET CHAINS, SUCH AS:**

Sainsbury's





KORMOTECH